

## Restaurant Opening Scorecard

Total Score: /100

Call 770-285-7785 to improve your score!

## $\begin{array}{c} \textbf{Scoring} \\ \text{Serviceable} = 2; \text{ Wanting/Needs Revisions} = 1; \text{ Absent} = \\ 0 \end{array}$

Due Diligence			
Letter of Intent			
Develop lease pain point checklist			
Narrow Guaranty			
Additional rent cap			
Rent commencement			
Percentage rent and breakpoint			
Parking			
Option period notice procedures			
Permitted Use (include new concept)			
Restrictive Covenants			
Critical Deadlines (plans & specs, sign plans & specs, open for biz)			
Landlord's work			
HVAC installation			
NDAs for Architect and Designer			
Operating Agreement Term Sheet			
Lease summary and Critical Deadlines (if lease assumed)			

Pre-Build Out			
Operating Entity formed			
Lease negotiation and execution			
Architect Agreement			
Interior Designer Agreement			
Sign Supplier			
RFP for GCs & Managed Bid			
GC Agreement			
Right to stop work & cure defaults			
Substantial completion tied to			
Lease			
Remedies regarding delays			
Change orders & directives			
Unauthorized work performed at			
Contractor's sole risk and expense			
Intercompany Agreements			
Operating Agreement			
Administrative Agreement			
IP Licensing Agreement			

Build-out		
Construction Checklist		
Bank Workout Checklist		
Change Order management		
Payment Application and lien waiver management		
Dispute resolution		

Branding		
Branding & Trademarks		
Tradename		
Tagline		
Specially branded entrees		
Trademark management &		
enforcement		

Operations		
Lease summary and Critical	$\boxtimes$	
Deadlines Management		
Premises Liability Kit		
BMI, ASCAP and music licenses		
Worker's Compensation Mitigation		
OSHA Compliance		
Pre-litigation management		
Independent Contractors		
Musical Artists		
Security		
Grease trap maintenance		
Cleaning Crew		
General repairs		
Staffing Agreement		
Linen Services		
Valet Services		
Artwork and work-for-hire		
Other		
Contracts Reviewed		
UberEATs		
Open Table		
Reservation, Private dining,		
scheduling and other applications		
Food Distribution		
Other		Ш
Catering Agreement		
Private dining Agreement		

Staffing & HR		
General Employee Handbook		
Server Handbook		
NDAs for all Employees		
Server Incentive Bonuses		
GM and Assistant Manager		
Agreements		
Kitchen Manager Agreement		
Recipes, flavor profiles and		
cooking techniques protected		
Work-for-hire & IP Assignment		
Restricted covenants		
Management Incentive Programs		
Incentive milestones		
Forfeiture		
Employee Grievance Kit		
New Hire Kit		
Departing Employee Kit		
Employee Management Kit		
Worker classification		
Sexual harassment & employee		
grievance training		
E-verify compliance training		
FLSA compliance training		

Investors			
Investor NDAs			
Commitment Letter			
Investor Term Sheet			
Pitch Deck			
Investor Package			
Investor Questionnaire			
Subscription Agreement			
Operating Agreement			
Offering Memorandum (if req'd)			
Adviser Agreements			

Other			